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## **JM&A Group Names New Vice President and General Manager of Sales and Field Service**



Mike Casey

Deerfield Beach, Fla. -- Jim Moran & Associates, Inc. and its affiliated companies comprising the JM&A Group (JM&A), one of the largest independent providers of finance and insurance (F&I) products in the automotive industry, has announced an organizational change.

**Mike Casey**, 53, has assumed the role of vice president and general manager of Sales and Field Service. In this position, Casey is responsible for the direction and leadership of JM&A's sales force of more than 300 sales professionals. He also oversees the strategic planning of sales-related initiatives, as well as sales administration.

With more than 31 years of automotive experience, Casey began his sales career at JM&A in 1984 as an F&I specialist. He held regional and division manager positions before being promoted to vice president of Sales, overseeing JM&A's relationship with Southeast Toyota dealerships. Most recently, Casey served as vice president, Strategic Alliances.

Casey graduated from Catawba College in North Carolina, with a bachelor's degree in business administration and speech communication. He resides in Delray Beach, Fla.

[Click here](#) to download Casey's headshot.

### **About JM&A Group**

JM&A Group ([www.jmagroup.com](http://www.jmagroup.com)) is one of the largest independent providers of finance and insurance (F&I) products in the automotive industry. The group of four companies provides over 2,800 automotive dealerships and retail automotive outlets, which represent virtually all manufacturer makes and models, with a variety of products such as new and used vehicle protection plans, used vehicle certification programs, pre-paid maintenance plans, GAP programs, and F&I training for sales, service departments and used car sales operations and consulting services. With more than 30 years experience, JM&A Group's inter-related companies sold over 2.1 million vehicle-related service and maintenance contracts in 2008. JM&A Group is a division of JM Family Enterprises, Inc. (JM Family) ([www.jmfamily.com](http://www.jmfamily.com)) of Deerfield Beach, Fla., a diversified automotive company ranked by Forbes as the 23rd-largest privately owned company in the U.S. JM Family is currently ranked No. 33 by FORTUNE® as one of the 100 Best Companies to Work For, its 11th consecutive year on the list. The company is also ranked No. 7 on Computerworld's list of "100 Best Places to Work in IT."

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